

ISA Membership Benefits at a Glance

All ISA members receive:

- **Network** with Indiana subcontractors
- **FREE** legal advice from The Construction Lawyers of Baker and Daniels
- Receive substantial **DISCOUNTS** to participate in the premier Annual ISA Construction Networking Event of the Year, ISA membership events, and the ISA Annual Golf Outing
- **PARTICIPATION** on an ISA committee to directly affect subcontractor initiatives
- Increase your company's **EXPOSURE** through the ISA Ascribe online network **FREE** to ISA members
- **FREE** website, if you do not already have one
- Receive a **DISCOUNT** to join the BuildingEx Plan Room
- **DISCOUNTED** Safety training through Safety Management Group
- Coming Soon: **FREE** Online access for ISA members to free white papers and other expert advice on such topics as stored materials, indemnification, and payment terms
- **ADVERTISING OPPORTUNITIES THROUGH SPONSORSHIPS** during many ISA events throughout the year
- Annual sponsorship opportunities for maximum **EXPOSURE**
- **FREQUENT** newsletters to keep you current with ISA events and ongoing initiatives
- **FREE** Membership Directory listing on the ISA website which offers the ability to input company descriptions, key staff contacts, your website, and more

Historical Look at ISA Events

Free GC Receptions

February, 2003 - C.C. Brandt Construction Co.
August, 2003 - Meyer-Najem, Inc.
November, 2003 - Turner Construction Co.
April, 2004 - Pepper Construction Company of Indiana
November, 2004 - F.A. Wilhelm Construction Co.
April, 2005 - Shiel Sexton Company
August, 2005 - RL Turner Corporation
January, 2006 - The Hagerman Group
August, 2006 - Bowen Engineering
January, 2007 - Messer Construction Co.
November, 2008 - Hunt Construction Group
February, 2008 - Kettelhut Construction Inc.
April, 2008 - C.C. Brandt Construction
September, 2008 - Hagerman Construction

Educational Topics of the Recent Past: LEAN Construction, Developing the Next Generation of Leadership, Are you Managing for Profit or Loss?, Succession Planning, Bonding & Contractual Risk Transfer, CSI Division Codes – Master Format, The Oz Principle, The Ultimate Key Employee Incentive Plan, Scope Control & Change Order Management, Mentor Protégé Program, Are You Managing for Profit or Loss, The Ultimate Employee Incentive Program, Business Development for Contractors

Reviewing the Different Membership Types

Regular Membership (subcontractors, manufacturer's representatives, and material suppliers)

- Meet other Indiana subcontractors to network with and open opportunities you never had through these connections
- Meet Indiana GCs and CMs at quarterly free ISA GC Receptions
- Get an inside track to some of the more significant projects in Indiana as ISA hosts ISA Project Roll outs
- Nominate and vote on the annual ISA GC of the Year which provide valuable, anonymous feedback to Indiana GCs and CMs
- Educational programs devoted to the subcontractor perspective
- What Did You Just Sign? Contract Series that takes subcontractors through what they must know when signing any contract (free expert advice)
- Supporting initiatives that promote the common interests of Indiana subcontractors, manufacturer's representatives, and material suppliers
- Access to ISA white papers and other educational interactive items on the ISA website

Partners in Construction Membership (owners, general contractors, construction managers, developers, design professionals)

- Networking with subcontractors, manufacturer's representatives, and material suppliers
- Supporting the education and development of subcontractors, manufacturer's representatives, and material suppliers
- Opportunity to showcase projects to the industry by participating in an ISA Project Roll out
- Opportunity to host an ISA GC Reception wherein your company can showcase your key staff, key initiatives, and upcoming projects
- The GC of the Year Awards program which provides detailed feedback from subcontractors on such things as project scheduling, contract terms, project management, and more

Affiliate (service providers to the construction industry such as legal, accounting, distribution, insurance)

- Opportunity to network with existing and prospective clients
- Opportunity to submit presentations ideas to the ISA Education Committee for consideration
- Coming Soon: Opportunity to host webinar presentations
- Possible membership partnerships
- Exclusive opportunity to sponsor events
- Opportunity to submit articles for publication in a ISA newsletters
- Getting involved with subcontractor issues ultimately could help your bottom line with better communication, understanding, and efficiency

Past Projects

Indianapolis Public School Projects
Clarian Health Partners Riley Phase IV Project
Indianapolis International Airport Midfield Terminal Project
Eli Lilly and Company Projects
Indiana Convention Center Expansion Project
J.W. Marriot Hotel
Mackey Arena Expansion – Purdue University